## NHTI Strategic Planning for Recruitment and Onboarding

## Recruitment Plan 2020 - 2025

Strategic Goal	Year One	Year Two	Year Three	Year Four	Year Five
Develop enrollment goals by	2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
targeted population especially 26+ population and increase	Data Piece	Planning and Implementation	Evaluate Effectiveness	Restructure and Reassess	Reach Goal
enrollment by 5% of students that	Baseline numbers of some	Open House redesign (ANTS, Dept	Open House data – increase?	Analyze all	Increase enrollment
have some college but no degree.	college, no degree (system data)	Chairs)	Response? Recruits? Do we want to change anything? Student	data/evaluations collected and adjust where needed.	by 5% of some college, no degree
[NHTI 2020 – 2025 Strategic Plan		Academic Affairs -Hyflex (# of	responses	Start making decisions	and 26+ population.
Alignment Goal 1: Improve student	Baseline for current 26+	courses offered)		about sustainability or	
engagement, retention, and		-Accelerated programs, 8 week	Academic Affairs	looking at different	
completion]	Academic Affairs – course	course model	-increase in courses offered in	approaches.	
	offerings modality and	- Weekend Courses/Program	different modalities; GPA?		
[NHTI 2020 – 2025 Strategic Plan	format (e.g.Hyflex, 8 week	-PLA (who could manage it and	-Student evaluations (ask Trish	Academic Affairs	
Alignment Goal 3: Advance the	programs)	training faculty – how do we tie in	Dionne) to include feedback with	ANTS	
vibrancy and academic excellence	Open Houses refermet	Admissions?)	these efforts, different modalities -increase in PLA	Veterans Affairs Admissions	
of teaching and learning and the student experience]	Open Houses – reformat *veteran students have	Admissions	-Increase In PLA	Dept Chairs	
student experience]	families and work full-time;	CTE Enrollment Specialist	Admissions		
	want evening classes; adult	-meeting industry needs (either	-increase in 26+		
	students; don't like large	underemployed people or lack of	-increase in continuing education		
	crowds	employees for what they need)	-increase in industry partners		
	CTE Enrollment Specialist	Expand workplace-based	Marketing Data		
	and cultivate industry	partnerships and pathways. Create	the end of the second sec		
	partners	5 new workplace-based partnerships for enrollment each	Unemployment offices?		
	Tuition reimbursement by	year.	Military Students		
	company		-increase in numbers		
		Marketing Strategic Plan, especially			
	Marketing Strategic Plan	for adult students			
	focus on adult student (*careful with targeted				
	advertisement for military	Unemployment offices – are we			
	population*)	already doing??? If not, what can			
	*Military friendly statement	we do? *Good place for Military students*			
	on marketing materials (GI	Students			
	Bill Military Benefits)	**VA Center in Hooksett **			
	, ,				
	Targeting unemployment	Amy National Guard in Concord –			
	offices with marketing	get tuition assistance/tuition			
	material (**)	waivers (18-30yrs old)			

	PLA (systematize)	Military students			
	Military students				
Increase recruitment activities	2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
with faculty.	Data Piece	Planning and Implementation	Evaluate Effectiveness	Restructure and Reassess	Reach Goal
[NHTI 2020 – 2025 Strategic Plan Alignment Goal 1: Improve student engagement, retention, and completion]	Current baseline participation of faculty and prospective student with Open Houses Baseline data Faculty who talk with CTE programs/IMPACT (survey data??) Email question. Meet with ANTS – have ANTS take the lead in planning, creating, and managing events Can staff give tours or faculty with a student??? Look at what other colleges are doing. What are the trends with other 2 year and 4 year schools?	<ul> <li>High school students invited to capstone event</li> <li>Faculty Virtual conferences with high school visits; promote it this way with the high schools</li> <li>Career Days for both high school students and the working adults (use Career Coach) DO WE TURN OPEN HOUSE into Career Days? Come with your friends vs your parent or family member</li> <li>Campus Tour Day (2-6pm?)</li> <li>Increase tour times with an afternoon tour (4-5pm).</li> </ul>	Look the numbers coming in Manage the new recruitment ideas, initiatives, engage in conversation with others	Look at data for final decision making	Demonstrated increase in recruitment activities and participation with faculty; increase in participation of recruitment event for prospective students Do we stabilize, increase, or look a other models? Go back to traditional model?
Increase the promotion of scholarships and grants. Increase the number of new NHTI students applying for scholarships and grants by 10%. [NHTI 2020 – 2025 Strategic Plan Alignment Goal 1: Improve student engagement, retention, and completion]	2020-2021 Data Piece Pandemic funding impact (CARES and CARISA) Number of students using awards springs Federal grants measure separately from state institutional grants	2021-2022 Planning and Implementation Marketing, website Monthly emails from FA; internal and external Summer Lynx	2022-2023 Evaluate Effectiveness Measure impact of Summer Lynx Measure impact of marketing/website Measure impact of emails from FA	2023-2024 Restructure and Reassess Assess effective from last 3 years of work Make any changes	2024-2025 Reach Goal Increase student engagement, retention, completion Increase apps for grants (state vs institutional) by 10%

Any other special initiatives				
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money nom SGA				
2020-2021 Data Piece	2021-2022 Planning and Implementation	2022-2023 Evaluate Effectiveness	2023-2024 Restructure and Reassess	2024-2025 Reach Goal
Number of articulation agreements/transfer *Maybe think about developing a system for reporting	Transfer Academy – build out more pathways **Cultivate department to department conversations at other institutions (look at data where	Assess data on increase in articulation agreements and transfer rates Assess Open House data Department level information on	Evaluate the data after four years and make recommendation based on that data.	20% increase in transfer and articulation agreements.
Transfer Academy	students transfer?)	student transfers (self-reporting) transfers*		
NH Transfer Information Sharing – Open Houses based on topics students and parents want to have	get the department more involved in these efforts/conversations (other Provosts and Academic Officers)			
Department conversations with like departments at other institutions	recruitment events. Involve faculty			
2020-2021 Data Piece	2021-2022 Planning and Implementation	2022-2023 Evaluate Effectiveness	2023-2024 Restructure and Reassess	2024-2025 Reach Goal
Baseline data	Collaborate with DCs/VPAA/BTC	Survey DCs/VPAA/BTC	Assess overall effectiveness and need of	Increase in the number of
DCs/VPAA/BTC	Collaborate with CTE Enrollment Specialist	Survey CTE Enrollment Specialist	microcredentials	microcredential offered and
	Collaborate with Program Advisory		Expand or restructure current model	enrollment
Program Advisory Boards	BOALOS	the enrollment and offerings	Get a pulse on community need and our place in it	
2020-2021 Data Piece	2021-2022 Planning and Implementation	2022-2023 Evaluate Effectiveness	2023-2024 Restructure and Reassess	2024-2025 Reach Goal
Baseline data	Alternative Open Houses, including Perkins Career Days	Look at data again	Assess overall effectiveness of planning and	Increase by 10% in RS to matriculated
Career Seminars		Has there been an increase	implementation	students
	such as Registration award money from SGA 2020-2021 Data Piece Number of articulation agreements/transfer *Maybe think about developing a system for reporting Transfer Academy NH Transfer Information Sharing – Open Houses based on topics students and parents want to have Department conversations with like departments at other institutions 2020-2021 Data Piece Baseline data DCs/VPAA/BTC CTE Enrollment Specialist Program Advisory Boards 2020-2021 Data Piece Baseline data	such as Registration award money from SGA2021-2022 Planning and Implementation2020-2021 Data Piece2021-2022 Planning and ImplementationNumber of articulation agreements/transferTransfer Academy – build out more pathways*Maybe think about developing a system for reporting**Cultivate department to department conversations at other institutions (look at data where students transfer?)NH Transfer Houses based on topics students and parents want to haveAcademic Affairs – how could we get the department more involved in these efforts/conversations (other Provosts and Academic Officers)Department conversations with like departments at other institutions2021-2022 Planning and ImplementationBaseline dataCollaborate with DCs/VPAA/BTC Collaborate with Drs/VPAA/BTC Collaborate with Program Advisory BoardsDC20-2021 Data Piece2021-2022 Planning and Implementation2020-2021 Data Piece2021-2022 Planning and ImplementationBaseline dataCollaborate with Program Advisory Boards2020-2021 Data Piece2021-2022 Planning and Implementation2020-2021 Data Piece2021-2022 Planning and ImplementationBaseline dataAlternative Open Houses, including Perkins Career Days	such as Registration award money from SGA2021-2022 Planning and Implementation2022-2023 Evaluate Effectiveness2020-2021 Data Piece2021-2022 Planning and Implementation2022-2023 Evaluate EffectivenessNumber of articulation agreements/transfer *Maybe think about developing a system for reportingTransfer Academy – build out more pathwaysAssess data on increase in articulation agreements and transfer rates*Maybe think about developing a system for reporting**Cultivate department to department conversations at other institutions (look at data where students transfer?)Assess Open House data Department level information on student transfers (self-reporting) transfers*NH Transfer Houses based on topics students and parents want to haveAcademic Affairs – how could we get the department more involved in these efforts/conversations (other Provosts and Academic Officers)2022-2023 Evaluate Effectiveness2020-2021 Data Piece2021-2022 Planning and Implementation2022-2023 Evaluate EffectivenessBaseline dataCollaborate with DCs/VPAA/BTC Collaborate with CTE Enrollment Specialist Collaborate with Program Advisory BoardsSurvey CTE Enrollment Specialist Survey Program Advisory Boards2020-2021 Data Piece2021-2022 Planning and ImplementationSurvey CTE Enrollment Specialist Survey Program Advisory BoardsCollaborate with Program Advisory Boards2021-2022 Planning and ImplementationSurvey CTE Enrollment specialist Survey Program Advisory BoardsCollaborate with Program Advisory Boards Program Advisory Boards2021-2022 Pl	such as Registration award money from SGA2021-2022 Planning and Implementation2022-2023 Evaluate Effectiveness2023-2024 Restructure and ReassessNumber of articulation agreement/stransfer *Maybe think about developing a system for reportingTransfer Academy - build out more astudents transfer?Assess data on increase in transfer ratesEvaluate the data after four ereormmendation based on that data.*Maybe think about developing a system for reporting"*-Cultivate department to department conversations at other institutions (look at data where students transfer?)Assess Open House data Department level information on students transfers (self-reporting)Evaluate the data after four ereormmendation based on students transfer?)NH Transfer Houses based on topicsCollaborate with OCPN House and other ereor there institutions (officers)Desz-2023 Evaluate Effectiveness2023-2024 Restructure and Reassess2020-2021 Data Piece2021-2022 Planning and Implementation Sourcey DCs/VPAA/BTC Collaborate with DCs/VPAA/BTC Collaborate with Program Advisory BoardsSurvey DCs/VPAA/BTC Survey OTE Enrollment Specialist Survey Program Advisory BoardsAssess overall effectiveness and need of microcredentials Evaluate Effectiveness2020-2021 Data Piece2021-2022 Planning and ImplementationSurvey DCs/VPAA/BTC Survey Program Advisory BoardsAssess overall effectiveness and need of microcredentials Survey Program Advisory BoardsAssess overall effectiveness and need of microcredentials Survey Program Advisory Boards2020-2021 Desvipada Piece2021-2022 Planning and Implement

		College 101 events		Restructure if needed	
Increase # of student inquiries by	2020-2021	2021-2022	2022-2023	2023-2024	2024-2025
15%.	Data Piece	Planning and Implementation	Evaluate Effectiveness	Restructure and Reassess	Reach Goal
[NHTI 2020 – 2025 Strategic Alignment Goal 2: Create pathways and programs for all students]	Athletics outreach numbers; Financial Aid apps, Chat Boxes; Website stats Target X	Utilize initiatives from other goals to plan for increase in inquiries Target X email campaigns	Evaluate effectiveness of Target X and other initiatives on rates of inquiries	Reassess initiatives and decide on restructuring or enhancing	15% increase in inquiries

	Onboarding Plan 2020 - 2025							
Strategic Goal	Year One	Year Two	Year Three	Year Four	Year Five			
*Create a Summer Bridge Program for underrepresented students and offer foundation Math and English	2020-2021 Data Piece	2021-2022 Planning and Implementation	2022-2023 Evaluate Effectiveness	2023-2024 Restructure and Reassess	2024-2025 Reach Goal			
Courses with a 90% successful completion rate.	DEI Report Veera Bridge with Race/Ethnicity	90% pass rate for 2021 Summer Lynx students Collect data (persistence,	90% pass rate for 2022 Summer Lynx students Collect data (persistence,	90% pass rate for 2023 Summer Lynx students Collect data (persistence,	Summer Lynx students 90% pass rate			
Alignment Goal 2: Create pathways and programs for all students]	Placement testing/HS GPA Pre and Post assessment test (qualitative assessment) *plans for	retention, GPA) Communicate out the results of Summer Lynx to all stakeholders Evaluate and assess data as well as	retention, GPA) Communicate out the continued results of Summer Lynx to all stakeholders	retention, GPA) – redo DEI report Communicate out the continued results of Summer Lynx to all	Increase in Gateway success rates for underrepresented populations			
	being at NHTItransfer? Etc. How many semesters do you plan to be at NHTI? Communicated via an email NHTI faculty and staff; Monday Memo; social media	how the summer 2021 program went. Changes? Cost effectiveness sustainable? Scholarships?	Evaluate and assess data to make changes Cost effectiveness sustainable? Scholarships?	stakeholders Evaluate and assess data to make changes Cost effectiveness sustainable? Scholarships?	Increase in CUM GPA for first- semester compared to cohort; compared to previous years for this population			
	Social media				Retention and persistence (did they stay for the fall? Spring? Summer?)			
					Communicate out the continued results of Summer Lynx to all stakeholders			

					Alternative definition of success (pre,post data)
Ensure that all students have individualized pathway in Navigate. [NHTI 2020 – 2025 Strategic Alignment Goal 2: Create pathways and programs for all students]	2020-2021 Data Piece Baseline data is minimal at this time Secondary advisors to put first time students on path	2021-2022 Planning and Implementation Training events for DCs and PCs Training for students Advisors professional development	2022-2023 Evaluate Effectiveness Look at current data and evaluate what is working and what isn't	2023-2024 Restructure and Reassess Based on data, restructure or enhance as needed	2024-2025 Reach Goal Increase in the number of students with academic plans in Navigate
Increase conversion rate of admitted to registered by 10%. [NHTI 2020 – 2025 Strategic Alignment Goal 2: Create pathways and programs for all students]	2020-2021 Data Piece Baseline with Admissions Target X Registration pushes and events Allied Health to GENS studies Allied Health Pathway	2021-2022 Planning and Implementation Registration events by program Messaging via Target X Messaging via Navigate Phone call campaigns Text Campaigns	2022-2023 Evaluate Effectiveness Look at current data and evaluate next steps	2023-2024 Restructure and Reassess Based on data, what needs to be restructured or enhanced	2024-2025 Reach Goal Increase of conversation rate by 10%
Increase completion of FAFSA prior to semester start by 10% number. [NHTI 2020 – 2025 Strategic Plan Alignment Goal 1: Improve student engagement, retention, and completion]	2020-2021 Data Piece Senate Bill SB147FN (AY 2023-24) that requires HS students to complete FAFSA National data as baseline (by state and college type)	2021-2022 Planning and Implementation Texting applied or registered/No FAFSA of file Use Navigate for Campaigns to promote FAFSA filing (including appointment campaigns) Marketing efforts on social media	2022-2023 Evaluate Effectiveness Measure our efforts with state and national data Qualitative data (ad hoc) from Financial Aid office Look at retention and completion data for all students (does timely completion of FAFSA predict retention and completion?)	2023-2024 Restructure and Reassess Did Senate Bill pass? Impact (mute point for us if it did pass) If it didn't pass, collect all data from last 4 years and assess impact of 2021-2022 efforts and any other efforts.	2024-2025 Reach Goal Increase completed apps prior to semester by 10% Increase student engagement, retention and completion Senate Bill pass impact

Promote LynC Connect with students and families. [NHTI 2020 – 2025 Strategic Alignment Goal 2: Create pathways and programs for all students]	2020-2021 Data Piece Create a google calendar to help Lync Connectors to follow to outreach minimum of 5 x a year – color codes for cohort year. Share out students connected to a Lync Connector?	2021-2022 Planning and Implementation Fall: Survey staff involved with the Lync Connect Staff: Survey students who were connected with a Lync Connect Evaluate results of survey and make necessary adjustments Target Xcan it help with Lync Connect?	2022-2023 Evaluate Effectiveness Look at retention data since cohort spring 2020; evaluate data as it compares to non-cohort data (go back to non-Lync connect years)	2023-2024 Restructure and Reassess Implement and look to refine and close the loop on all feedback and make any needed changes	Or other Bills that may have passed FAFSA more complicated or less? <b>2024-2025</b> <b>Reach Goal</b> Increase in retention for cohorts since spring 2020 Do we continue with this model?
*Increase use of multiple measures for course placement in Math & English [NHTI 2020 – 2025 Strategic Plan Alignment Goal 1: Improve student engagement, retention, and completion]	2020-2021 Data Piece Current model in place utilizing HS GPA Pandemic implications Baseline data	2021-2022 Planning and Implementation Post pandemic work on placement testing Testing after registration	2022-2023 Evaluate Effectiveness Compare baseline data to current data By cohort, by course, by program	2023-2024 Restructure and Reassess Assess current model and enhance or restructure as needed	2024-2025 Reach Goal Full use of multiple measures

## <u>Tasks</u>

- Data collection and tracking
- DC's annual report what are the metrics?
- Sign in sheets/did they actually apply and get accepted and enroll?